



International Association of

R.S. Prussia

Collectors, Inc.

October 2009

2009 Convention



In This Issue

President's Message	2
Treasurer's Report From the Secretary & Treasurer	3
"When You Get Lemons, Make Lemonade"	4
From the Editor	5
Rare & Unusual	6
Convention Board Meeting Minutes	8
Michigan Wonderland Club	9
Welcome/Business Meeting Minutes	10
Banquet	12
DIY Auction	14
Prussia Points	16
Room to Room	18
Convention Auction	20
Final Convention Board Meeting Minutes	22
Member Web Sites	23
Minutes from the "Round Table Discussion"	24

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Note from the President

Terry Coy



Another convention has come and gone, but what a great time we had visiting with old friends and making new ones. It was good to see the enthusiasm and excitement in the new members.

I would like to thank Pat and Paul Holsinger, Peggy and John Imboden and the Ohio Club for all of their hard work and help with the hospitality room.

We truly missed seeing the many members who could not attend convention this year. We look forward to seeing you next year in Earth City, Missouri.

Thanks to Brad Witt and the auction committee for the hard work they did this year to acquire an auction for our convention, which was conducted by the Woody Auction Co. Also, many thanks to the Woody Auction Co. for donating \$1,000 to the organization. It is greatly appreciated.

Thanks to Lee and Carol Marple, Beth Vander Meer and Jon Houserman for their presentations this year. I must say that both of these presentations had great audience participation and were very informative.

Thanks to all of the committee members who worked diligently throughout the year to help make this convention a great one.

Maybe the economy is on a rebound from what has been forecasted in all of the news media. If this is so, maybe Prussia and the other collectibles will also rebound somewhat. Only time will tell if we are headed back into a positive direction.

I ask all members to READ the minutes of the meetings because there is a lot of information therein as to what transpired at the convention this year. There is everything from the new website to management of hotel contracts.

Remember to send your membership renewal for 2010. The renewal form will be included with newsletter.

The 2010 convention will be in Earth City (near St. Louis), Missouri at the Holiday Inn Airport West, located at 3400 Ryder Trail South. You can make reservations now. The telephone number is 314-291-6800. The room rate is \$89.00 plus tax, and includes breakfast. The dates of the 2010 convention are July 22 through July 25. Make your reservation early.

Thanks to the members who wrote articles for the previous newsletter. It was very informative to read about members' collections and experiences. Let us all keep up the good work in sending articles to Linda. It is our organization and we can learn from other members' knowledge and experience.

Newsletter Policy

This newsletter is the voice of the members of the International Association of R.S. Prussia, Inc. We welcome articles from members. We ask that articles be constructive and contribute positively to the welfare of the club and its members. The newsletter is printed four times a year. Publication mail dates are January 15, April 15, October 15, and October 15. Articles submitted for publication are due to the editor by the 15th of the month prior to publication and are subject to editing. (For example, items for the April issue would be due by March 15th) We look forward to hearing from you!

Treasurer's Report

Financial Statement June 1, 2008 - May 31, 2009

Beginning Balance June 1, 2008 \$27,357.17

Income

Convention 2008 Louisville, KY (After May 31, 2008)

Auction/Litteral 00.00
Registration, Banquet 3026.00
Raffle 530.00
Mugs 205.00
Do-It-Yourself Auction Miscellaneous 1670.00
Misc.37
Mugs, Reg., Banquet & Lanyards at convention. 1280.00
Member Dues 13,380.00
Interest/CDs 662.85

Convention 2008 Louisville, Kentucky (Before May 31, 2008)

Registration 1140.00
Banquet 1036.00

Total Income 22,930.22

Expenses

Convention 2008 Louisville, KY

Meeting rooms/banquet/mugs 4004.60
Entertainment 450.00
Refunds/banquet, etc. 228.00
Hospitality room 700.00
Comp rooms 232.58
Historian Banquet tickets (2) 56.00
Cakes for Convention. 98.61
Banner repair. 75.00
Images In Ink (Convention supplies) 549.65

Printing Images In Ink

Newsletters and Postage (4) 14,633.12
Dues statements. 298.66

Postage General 215.53

Travel President 441.60

Supplies Paper, printer, copies, etc. 124.68

Miscellaneous Bond, license, POB, Cks, taxes, etc. 440.18

Historian Supplies Scrapbooks, film, etc. 00.00

18 RSP Guidelines Print, copy and mail. 205.00

New Web Site rsprussia.com. 00.00

Club Advertising Antique Weekly 130.00

Total Expenses 22,883.21

Beginning Balance June 1, 2008 \$27,357.17

Income 22,930.22

Expenses 22,883.21

End Balance May 31, 2009 27,404.18

Net Change +47.01

From the Secretary and Treasurer

Dick and Karla Hartzheim

We had a great time at convention this year. We get to know more and more members each year. Visiting with our Prussia friends is always one of our yearly highlights. We are so sorry that we had to miss the banquet. I heard that those who attended had a great time. We certainly plan to be at the banquet next year. For those of you who don't usually attend the banquet, please give it some extra thought for the coming convention. It is a wonderful time.

Important, important, important... it is not too early to think about renewing your membership for 2010. You can renew right now! Your 2010 billing statement is enclosed with this newsletter. All it takes is a check for \$50.00 made to IARSPC, Inc. and then send the check to:

IARSPC, Inc.
PO Box 583
Mukwonago, WI 53149

I will note your renewal in the database and send your 2010 membership card to you. All early renewals will be greatly appreciated.

One note on membership cards: you will note that the design will be a little different this year. On the back side of the card is your address label. Your membership number will be above your name and address. This will save me and your new secretary a lot of time.

If you have already paid your dues, please don't panic about the enclosed invoice. Invoices are sent to ALL members, so if I have sent you a 2010 membership card you can be sure that your check has been received and your renewal has been added to the database.

When You Get Lemons, Make Lemonade

Linn Schultz, Director

Some of the difficulties the RSP Association presently faces are the result of the recent economic downturn. However, there are many things we as an association can do to insure our survival now and for growth later. The following are just a few thoughts to consider in getting us through these hard times and start growing again when economic times get better.

Membership

Maintain your membership and encourage your friends to do the same. We can all hide behind the dues increase to \$50 as an excuse, but let's be realistic. The four newsletters a year over the last five years have cost the Association more than \$45.00 per membership each year. Now each membership pays its own way. Sounds fair to me.

Find a person or a couple who, for any reason, shows interest in RSP or fine china. Pay for a year's membership to the RSP Association for them. Call it an investment. They might be a potential buyer when you downsize your collection.

The Newsletter

It's time to think about receiving our newsletters via e-mail. The Heartland Association now e-mails its newsletter to some of its members at a nice reduction in mailing and printing costs.

Convention Contracts

Many members are aware that the Association paid a sizable financial penalty to the hotel this year because hotel attendance did not meet the number of room day reservations stated in the contract. This occurred even after two reductions were made in the reservation numbers over the 2-year life of the contract.

Starting in 2010, convention hotel contracts will be made only one year in advance and only the number of room days committed by members before April 1st will be reserved under the Association - Hotel contract. Late reservations will be subject to hotel room availability and increased price.

You should know that your officers did everything within the guidelines of this year's contract to meet our room commitment and the hotel did what they could to reduce the effect of the penalty. Bottom line: The Association no longer will assume reservation risk for individual members.

Build Interest in RSP

Build interest with relatives and friends. I know a collector who has started giving selected, small, inexpensive RSP pieces to relatives and children. These items kids can actually play with and yes, may even break. Interest has to start somewhere; they may grow up to be RS Prussia collectors.

Think decorating, not collecting. Many RS Prussia pieces purchased today either at shows or privately are purchased for decoration or accent pieces. Few people go from zero to owning many RSP items in a short time. RS Prussia is like a good friend, it grows on you with time, and with experience you find some really good pieces and appreciate them all.

Convention Courtesy

I am always amazed at how friendly and respectful RSP members are to each other and to other guests at the hotel. At least until the very last evening of the convention and early the next morning.

At 5:30 a.m. on the day of RSP member departure, I found myself in the hotel lobby. Yes, it's a bad habit, but I learned it from Bob Gollmar and C.L. Riley! That morning there were 200 scheduled room departures from the hotel according to the front desk clerk. The hotel had only four luggage carts, but they were not in the lobby; probably hidden and loaded in rooms the night before. From 5:30 to 7:00 a.m. I watched as 35-45 RSP members and other hotel guests struggle physically with their luggage. Many struggled due to their age and physical condition, but primarily because no carts were available. Sometime after 7:00 a.m. the carts slowly started to appear. The Association owns 5-6 carts, but they did not make it to convention this year. Next year cart availability needs to be a managed event between the hotel and the Association and members need to be more considerate of others.

Let's take the lemons that life hands us and make lemonade!



Welcome New Members

Bob & Shirley Demmon
Trabuco Canyon, CA

Lou Knight
Fair Oaks Ranch, TX

Ann Visoky
Plains, PA

Daniel Hanifan
Burton, MI

Jerry & Pauline Clubb
Madison, AL

Teresa Lynn
Huntsville, AL

Nancy Freeman
Lakewood, WA

Judith Quiring & Family
Simi Valley, CA

Samuel & Carol Montgomery
Rich Creek, VA

Member Info Update

Michael Medvin
New Cell: 775-771-8780
New E-mail: mmedvin@att.net

Ed & Freda Mott
Phone: 616-494-9916

From the Editor

Linda Titus

With the current economic crisis, it seems that every business, school, church, non-profit organization and club is trying to stay afloat and is looking for ways to cut costs. Our club is no exception to this frenzied ax-wielding activity as we face the decline in our membership and struggle to continue to be viable. Adding fuel to the fire was not meeting our room numbers with the hotel in Dublin at convention this year and we were forced to pay the hotel over \$10,000 to fulfill our contractual obligation.

The good news is that we were able to stay within the proposed budget created at the convention last year. This was the first time the club developed a budget, but it was necessary and probably overdue. The dues increase was also a necessary evil, but membership dues were not high enough to cover the cost of the printing and mailing of the newsletter and the printing of the roster.

On the opposite page is an article submitted by Linn Schultz wherein he lays out several suggestions and avenues the club can take to stay alive and to promote growth. His second topic is the newsletter and he believes we should consider receiving our newsletter via e-mail, citing that the Heartland club does this and saves money with a "nice reduction in mailing and printing costs."

I would be remiss if I did not respond, especially considering that printing and mailings are my livelihood. Our little post office in Durant would be on the short list for closings if not for the large number of bulk mailings we do. I must mention that the Heartland club has a much smaller membership than the International and their newsletter is usually only 2 to 3 sheets of paper. This size newsletter may be a good candidate for e-newsletter, but I do not believe the International newsletter is a candidate for such an undertaking.

In defense of the e-newsletter, it does have the advantage that it is relatively inexpensive to send and the delivery is almost immediate. There are, however, many things to consider. An e-newsletter by nature must be easily readable. Ideally it should be short and snappy, not long and cumbersome. It should be brief and immediate. The paper newsletter is not designed for quick absorp-



tion of an idea, concept or promotion, but for more developed reasoning and an increase in content to be read at leisure. Many of our newsletter articles are educational, informative, and descriptive with referencing photographs and graphics; this very nature does not suit an e-newsletter. With these things in mind, the paper newsletter has way more advantages over the e-newsletter.

The club has been on a mission to recruit new members, especially targeting younger people. We must take into consideration that this targeted market is not retirees, but busy working couples. These people deal every morning with e-mail inboxes full of both relevant and junk mail in which somewhere might lay an e-newsletter. The likelihood of the e-newsletter getting opened and read immediately are slim to none, but probably would be filed away for later, falling second to more pressing material. What are the chances of the e-newsletter getting lost in spam filters or a victim of accidental deletion? If the reader files the e-newsletter away for later, when the convenient time comes, does the reader skim it over on the computer monitor or print it out on a low quality, letter-size ink jet printer on single-sided sheets? It is for certain that the reader would not get the quality of my booklet style \$35,000.00 color laser printer and 96 brightness opaque paper.

With the latest move to "Smart Phones," this same targeted group is on the go, checking e-mail, texting and surfing the Internet to get the latest weather and the news. The newsletter would certainly get lost in this shuffle or inadvertently deleted. The chances of it getting read are nearly impossible

because these "Smart Phones" are not conducive to newsletter format. The viewing area of these "Smart Phones" is at best 2" wide by 3" long. After viewing the e-mail on the phone, the chances are even greater that it would be deleted from the computer at a later time.

Our paper newsletter has a format allowing it to be filed away for future reference or bound in yearly volumes for archives. Because of its design, size and content, it tends to command more respect. It may also acquire an airing on the coffee table and will probably be read by a larger audience. Extra copies of our newsletter can be an excellent tool in recruiting new members.

Another thing to consider is our current membership. With dues being raised to \$50 to cover the costs of printing and mailing the newsletter, will the membership not be wondering what they get for their \$50, especially if they have to print their own newsletter?

Our paper newsletter should definitely not be replaced by e-newsletters, but could be supplemented. There would be nothing wrong with a member requesting his/her newsletter by e-mail, if they so desire. But for most members, I am banking that the e-newsletter will not win favor over the paper newsletter. Be sure to let an officer or director know that you prefer the paper format. For now, let's put the ax away and keep our newsletter in the mail box, not the inbox.

Feel free to share your thoughts with me at imagesinink@iowatelecom.net. By the way I can read my e-mail on the go on my Blackberry Smart Phone.

Rare & Unusual

Thank You

Beth Vander Meer and John Houserman

John and I would like to thank everyone for attending and participating in the "Rare and Unusual" seminar at convention. We are always pleasantly surprised with the large array of items that members bring in. These are the types of activities that make being a part of such a wonderful club special and create very fond memories.

Being surrounded by the wealth of knowledge in the seminar room is truly amazing. As well as seeing some truly unique items, who could ask for anything better? I know there was several pieces that I would love to have in my cabinet!

Because of the overwhelming response, John and I have been asked to hold the seminar again next year. So, start looking in your cabinets full of items and see what you can share with us in 2010!





International Association of R.S. Prussia Collectors, Inc. Convention Board Meeting Minutes

Thursday, July 23, 2009 • 10:00 a.m. Dublin, Ohio

R.S. Prussia Convention – Embassy Suites, Board Room, 2nd Floor

CALL TO ORDER

A. Welcome – Terry Coy

President Terry Coy called the meeting to order at 9:05 am. All officers and board members were present, except Tim Nance.

B. Approval of Minutes from the last board meeting

Minutes were reviewed. Two errors in section C from the last minutes were noted. Harold Dodds was listed as an appointee to the nomination committee and it should read Harold Dodds Sr. Allen Di Marco was listed as an appointee on the auction committee and it should be Allen Marcus. Allen Marcus moved to accept the minutes with the noted corrections. Beth Vander Meer seconded the motion. The motion passed unanimously.

OLD BUSINESS

A. Committee Reports

1. Nominating Committee – Bob Yaklin, Chair

All will accept appointment again

2. Auction Committee – Brad Witt, Chair

No members are here yet. They will report at last board meeting.

3. Audit Committee – Carl Tackett, Chair

A motion was made by Linn Schultz to appoint Ed Smith as the chair of the Audit Committee with Bob Yaklin and Linn Schultz on the committee. Motion was seconded by Larry Bazaar and passed unanimously.

4. Historian – Mary Lou Bougher
Not here yet.

5. Budget Committee – Linn Schultz and Richard Hartzheim
Richard Hartzheim reported that the budget proposed at the last convention was followed and we are within budget prior to convention.

B. Membership Roster By-laws – Terry Coy

Discussion of problems within the By-Laws. Karla Hartzheim motioned to table work on the current by-laws for 2 years. No second. The motion died on the floor.

C. Website – Terry Coy

The proposals for websites from Ken Jinde, Linda Titus, and Stephen

Mueller were discussed. Allen Marcus made a motion to draft a clear and concise business agreement that outlines the acquisition of Web Master services and a follow on agreement for maintenance and updates of the accepted website. Larry Bazaar seconded the motion. Discussion followed. Allen withdrew the motion and Larry withdrew the second. Terry Coy told all members to read the proposals and be ready to act on them at the next board meeting.

D. Convention Schedule Changes – Terry Coy

No problems noted with the new schedule changes.

E. International RSP Guidelines – Terry Coy and Karla Hartzheim

Guidelines were sent to all members. No problems were reported with the guidelines. Copies of the guidelines will be kept in the hospitality room for all members to review. This will be announced at the business meeting.

F. Membership

1. Committee Report – Larry Bazaar and Beth Vander Meer
Larry and Beth reviewed last year's round table discussions.

The results were printed in the newsletter and sent to each board member. Larry and Beth felt that the number one idea was that each existing member brings a new member. This too will be announced at the business meeting.

2. Dues Incentives and Dead Lines – Karla Hartzheim

Karla reported on incentives and deadlines. These issues were discussed. No action was taken.

G. Other Old Business

None

NEW BUSINESS

1. President's Report – Terry Coy

Terry reported that the club will be penalized at least \$10,000 as we did not meet the agreed upon room count by 99. Now after working with hotel, room count not met has been decreased to 79. Due to not meeting the room count he has cut the number of rooms for St. Louis by ½. Terry made a plea for good pieces for the DIYA. Terry discussed using this hotel in

2011. No decisions were made.

B. Secretary's Report

– Karla Hartzheim

Karla gave the secretary's report.

A copy is attached to the minutes.

Currently we have 274 members. 120 members did not renew their membership. Since convention 2008 we have added 11 new members and welcomed back 4 past members. There were no membership recruitment efforts this year as we worked diligently to keep the members we do have. The number of families pre-registered for convention was down this year. Mugs are not being sold by the club as this was always a non-profitable effort.

C. Treasurer's Report

– Richard Hartzheim

Richard gave the treasurer's report.

A copy is attached to the minutes and is also included in each member's convention packet. Richard reported that the club was +47.01 for fiscal year June 1, 2008 to May 31, 2009.

D. 2010 Convention – Terry Coy

Convention 2010 will be at the Holiday Inn in Earth City outside of St. Louis.

E. 2011 Convention – Terry Coy

Pending

F. 2012 Convention – Terry Coy

Pending

G. Newsletter Editor – Linda Titus

Linda reported that she worked very hard to stay within budget and still working to do so. She reported that very good articles were submitted for the newsletter this past year.

H. Other New Business

None

ANNOUNCEMENTS

• Raffle – Allen reported that the raffle will be for cash this year. 50% of the monies collected will go to the club. 30% for the first ticket drawn, 20% for the second ticket drawn and 1 year free membership for the 3rd ticket drawn.

• Do-It-Yourself Auction – Put items in the auction and BID!

• Newsletters/Mugs – Leftover mugs and newsletters will be in the hospitality room

• Hospitality Room – Room 315

• Registration – Going well

• Other - None

Adjournment – Terry Coy

Terry Coy adjourned the meeting at 1:20 pm.

Respectfully submitted,
Karla Hartzheim, Secretary, RSP, Inc.

Michigan Wonderland Club *Beth Vander Meer*



On Sunday, May 17, 2009 the Michigan Wonderland Club held their annual spring meeting of 2009. The meeting began at Uccello's for lunch and proceeded to Beth Vander Meer's home to view her collection and have desert. It was a very lovely afternoon, connecting with old friends again and sharing stories about some recent finds and glorious stories of finds of the past. The afternoon was filled with laughs, smiles, hugs and kisses; such a prime example of the type of people that R.S. Prussia draws together. Being a part of the International R.S. Prussia and our regional club is a very heart warming experience.

The Fall Meeting will be in October, at the Mott's Home in Holland, Michigan.

Looking for a Chocolate Pot

I would like to find a match of my grandmother's chocolate pot and perhaps several cups and saucers. My sister has the original which was made by Reinhold Schlegelmich, about 1909 or 1910. The pattern was given mold number 579 by Mary Gaston. I enjoy being a new member of the club and seek your help in my search.

Thank you,
Jack E. Kamphuis
1220 Thames Dr.
Concord, CA 94518



A Sweet Condensed Story

Patsy Bussard

Back in the 1980s, I became very intrigued with condensed milk holders. They consist of three pieces: a holder with a hole in the bottom; a lid; and an underplate. They were produced in the Victorian Era to hold condensed milk. Thus, my collection began and I now own over 300. They were produced by most porcelain companies (Limoges, Pickard, Germany and Austria).

I always though RS Prussia was beautiful and kept telling my husband that Prussia should fit the same time frame. One hot day we were antiquing in Pennsylvania and found a beautiful condensed milk holder. It was RS Prussia, unmarked, but what a beauty! It bears the transfer of the Lady in the Swing with Tiffany finish in mold 343. I understand from Marple's book, *RS Prussia Art Nouveau Years*, this series, was made in 1902 for a short time. I now have 14 RS Prussia condensed milk holders.

From that point, I purchased books, read and learned, and joined the RS Prussia club. I have fallen for collecting (and not just condensed milk holders), hook, line and sinker.

I would like to thank VP Allen DiMarco for encouraging me to write this article. I hope this will inspire our members to share their RS Prussia experiences, memories and passions.



International Association of R.S. Prussia Collectors, Inc.
Welcome/Business Meeting Minutes
Friday, July 24, 2009 • 8:30 a.m. Dublin, Ohio
R.S. Prussia Convention



Call to Order – Terry Coy

A. Welcome – Terry Coy

Terry called the meeting to order at 8:35 AM. He welcomed all the members and explained the name tag color system. New members have green name tags.

B. Role Call of States – Allen Di Marco

Allen asked state members to stand when their state is called.

C. Moment of Silence – Allen Di Marco

Allen read a list of members who have passed away. He then called for a moment of silence in memory of these members and all the men and women in service positions.

D. Minutes of 2008 Convention Business Meeting –

Karla Hartzheim

Karla read the minutes from the 2008 business meeting. Howard Greenberg motioned to accept the minutes as read. Arden Hetletvedt seconded the motion. The motion passed unanimously.

E. Introduction of Officers and Board Members – Terry Coy

Terry introduced each of the officers and board members.

F. Nomination Committee – Slate of Candidates, Nominations, Vote

Bob Yaklin, chair of the committee, announced that three board members are up for re-election. They are Allen Marcus, Larry Bazaar and Beth Vander Meer. They have all agreed to serve another term. Howard Greenberg moved to elect this group by acclamation. CL Riley seconded the motion. The motion passed unanimously.

G. Ohio Club Report

The hospitality room is 315. It will not be open during meetings and seminars.

H. Auction – Allen Di Marco

Allen thanked Woody for having the auction. Brad and the auction committee did an excellent job.

I. Do-It-Yourself Auction – Howard Greenberg

Howard announced that the auction will start at 10:30 am. It is our 16th year. He showed everyone the beautiful bowl that he and Selma are donating in honor of their 60th anniversary. He also thanked Mary Frances and Selma for all their help.

J. Treasurer's Report – Richard Hartzheim

Richard read the treasurer's report. It is included in the membership envelope and a copy will be attached to the minutes of this meeting. The club showed a net profit of \$47.

K. Secretary's Report – Karla Hartzheim

Karla read the secretary's report. A copy will be attached to the minutes. Karla reported that we have 274 members, 120 did not renew their membership. We added 11 new members and welcomed back 4 past members since the last convention. Karla reminded everyone about dues payment procedures. Karla reported that numbers are down for this year's convention.

L. Election Results

See item F. Two other important



positions that are not voted upon but rather are appointments are: Newsletter editor, Linda Titus and Club Historian, Mary Lou Bougher.

M. Other

- Organizational Booking – Allen Di Marco

Allen explained the procedures for hotel booking. He reported on the procedures in depth so that all of the membership would understand how this is done. He reported that the hotel here said that they would credit us ½ of the penalty towards expenses that would be incurred if we used this hotel for 2011. Leslie Schultz moved to support Terry Coy and board with what is being done with this year's problems. Brad Witt seconded the motion. The motion passed unanimously.

- Past Presidents – Terry Coy

Terry Coy introduced all of the past presidents of the RSP Club including CL Riley, Bob and Mary McCaslin, Jenny Lou Houston, and George Kandel. As a group they supported the efforts of Terry Coy in these difficult times. They reported that they did not have to provide numbers and meet quotas.

- IARSP Guidelines – Karla Hartzheim

Copies of the new guidelines are in the hospitality room. Please read, asked questions, and provide feedback.

- Bring a new member – Larry Bazaar

Larry led the round table discussion again this year. Membership is

the main concern and the suggestion from the round tables is to have each member bring a new member.

- Convention 2010 – Terry Coy

Terry announced that the convention will be held at the Holiday Inn, Earth City, MO from July 22 to July 25. More info will be in the October newsletter.

- Articles for newsletter – Linda Titus or Karla Hartzheim

Linda and Karla asked that more articles be submitted. Linda volunteered to edit articles those that needed the help.

Announcements

- Raffle – Allen Di Marco explained the raffle for this year. It will be for money and will benefit the club as well as club members.

- Room Viewing – Terry announced times and floors.

- Rare/Unusual Seminar – Jon Houserman announced that time will be 2:15 p.m. He asked that you fill out a form for the piece you are bringing.

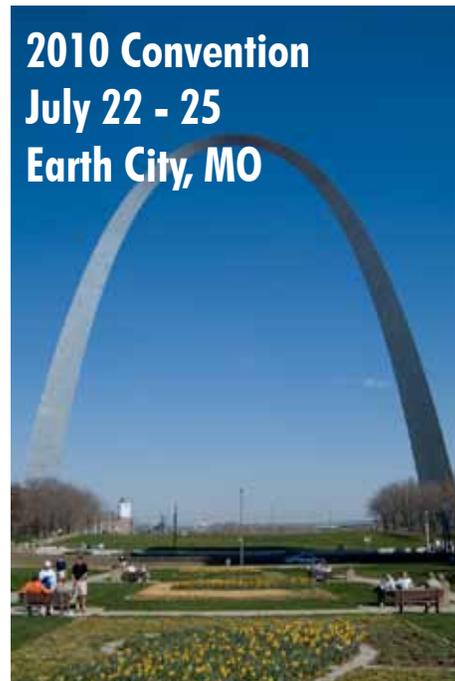
- Other – Mike Medvin shared writings from Sandy and her love for convention and all of her RSP friends. Sandy is certainly missed. Thank you for sharing Mike!

Adjournment – Terry Coy

Mary Lou Bougher made a motion to adjourn the meeting. John Titus seconded the motion. Terry Coy adjourned the meeting at 10:17 am.

Respectfully submitted,
Karla Hartzheim
Secretary RSP, Inc.

2010 Convention July 22 - 25 Earth City, MO



Holiday Inn Airport West
3400 Ryder Trail South
Tel.: 314-291-6800
The room rate is \$89.00 plus tax, and includes breakfast.

The hotel is located in the heart of Earth City just minutes from St. Louis International Airport - Lambert Field, Verizon Wireless Amphitheater, Harrah's Casino, Ameristar Casino, Dave & Busters and historic St. Charles.

Heartland Fall 2009 Meeting



November
6-8

Drury Hotel
St. Joseph, MO
800-325-0720
(Ask for the
Heartland rate.)

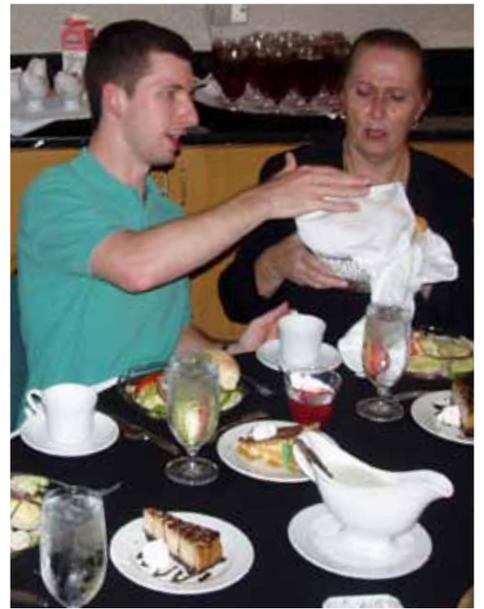
1 King \$85 + tax
Double \$94 + tax





Bountiful Banquet





Saturday, July 24, 2009



Do-It-Yourself Auction

Another Successful DIY Auction

Howard Greenberg

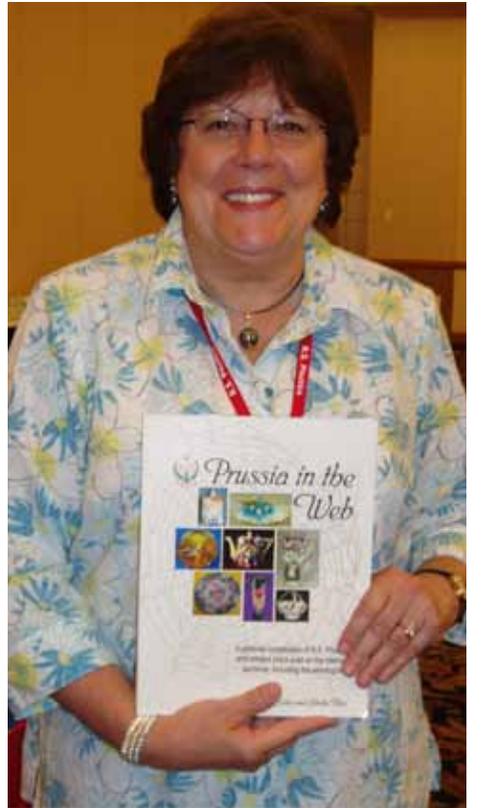
The 16th DIY Auction raised \$3,895, which was the second best of the previous auctions. The auction was started as usual by C.L. Riley whose generosity over the years has raised over \$2,500 for the Club. Also at this level is Selma Greenberg, whose cobalt bowl brought \$300. Jack Williams has also passed the \$2,000 mark in donations. We miss Jack and look forward to seeing him in the future. The big fund raiser this year was Larry Bazaar, whose RSP items brought \$860 for the club. We want to thank our generous RSP members for donating, auctioneering and buying the auction items. We hope to maintain this wonderful fundraiser for the club in the future with all your help.

Howard Greenberg, Chair

Tim (Booyah) Nance, Honorary Co-chair

Committee Members: Terry and Francis Coy, Mary Lou Bougher, Harold Dodds Jr., C.L. Riley, Fred Kunz, Ben Thompson, Allison Thomas, Matt Wroda, Angela Adkins and Selma Greenberg.





Prussia Points© Several Marks Used in E.S. Portrait Series

by Allen Marcus



fig. 1



fig. 2



fig. 3



fig. 4

Collectors who include E. S. (Erdman Schlegelmilch) porcelain in their R. S. Prussia collections are often stymied by various examples of marks found among similar pieces - even among pieces of the same style and décor and within the same series. One reason may be that the most prevalent E. S. mark, the Prov. Saxe mark (fig. 1), was used for decades, whereas other marks were only applied on a short-term basis. However, all the marks seen among like pieces within a series were probably applied at the same time.

Aside from the Prov. Saxe mark, another E. S. mark that is seen, but on less frequent basis, is the beehive-with-dot (fig. 2). It is unclear as to why this mark, which does not identify the manufacturer, was ever used. The first beehive mark originated at the Royal Vienna factory of Austria, and numerous second tier companies copied it to add prestige and an aura to their product lines. Other obscure marks, such as the EZ Clermont/Germany (fig. 3) and Clarus Ware (fig. 4) marks appear to have been used on a very limited basis and only on specific molds or decors. These two marks may have been used for specific retailers or by selected employees at the E.S. factory.

E.S. china production spanned almost 80 years (1869 to the 1930s), with a great variety of styles and décor being produced. One especially elegant art deco series of elaborate items is the portrait series showing decals of women with flowers in their hair. The four portraits within the series were originally painted by an artist named

whose works appear on both R. S. and E. S. pieces, such as Lebrun, Boucher, Recamier, Murillo and Kaufman, all of whom were renown in their time, nothing is known of Müller. Yet, his portrait series of four women were produced on decals for china production and were used by a few porcelain manufacturers around the world. These companies include the E. S. factory of Suhl, Prussia; some Austrian factories; some Nippon companies from Japan, and the Warwick pottery factory of West Virginia, Müller's signature appears below the portraits, but no other identifying information about him can be found. With regard to the various marks that were applied on these pieces, it is unlikely that we'll ever find out the rationale for using the various marks in the same series.

The four women featured in the series are representative of Victorian ideal of elegance, with their coifed hair styles and perhaps being a little plumper than the contemporary ideal for modern female portraiture. Each woman has a different flower in her hair – a blond facing left has a rose; a blond facing front has a gardenia; a brunette with her hair up has a poppy, and a brunette with her hair over her shoulders is wearing a purple clematis.

The beehive mark appears to have been used on large wall plaques (fig. 5), ewers (fig. 6), and three-handled tapered vases (figs. 7 and 8). The Prov. Saxe mark appears on the elaborate vases showing the woman with clematis (figs. 9 and 10). The vase in fig. 11 has the mysterious EZ Clermont mark, and the plate in fig. 12 has



fig. 5



fig. 6

the equally mystifying Clarus Ware mark. Figure 13 shows an unusual vase that has a décor that differs from the typical wine-colored finishes with light green trims.

Although the prices for items in this series aren't usually nearly as high as many of the R. S. portrait pieces, they seem to be equally scarce. They are seldom found at modern antique shows and auctions, although they are one of the finer decorative items, both in form and décor, to have been produced at the Erdman Schlegelmilch factory.



fig. 11



fig. 7



fig. 8



fig. 9



fig. 10



fig. 12



fig. 13

2009 Convention Dublin, Ohio



Room to Room Viewing





Convention Auction



16 1/2" Victorian Austria Handles Service Tray — Dark red background with heavy trim and stencil highlights, classical scene \$75



9 1/2" RSP Mold 937 Two Handled Vase — Shepherd scenic decor \$350



13" Prov Saxe Two Handled Vase — Yellow and green tones, Woman and Peacock scenic decor, gold stencil highlights \$600



10 1/2" Unmarked Prussia Lily Mold Footed Bowl — Heavy gold center background with Lebrun I portrait, dark pink border, gold stencil highlights \$1000



A sampling of the auction results:



Rare 10 1/2" Unmarked Prussia Bowl — Black Swan near white bridge scenic décor \$1500



Rare RSP Clover and Jewel Mold Teapot, "Dice Thrower" Scenic Décor. \$900

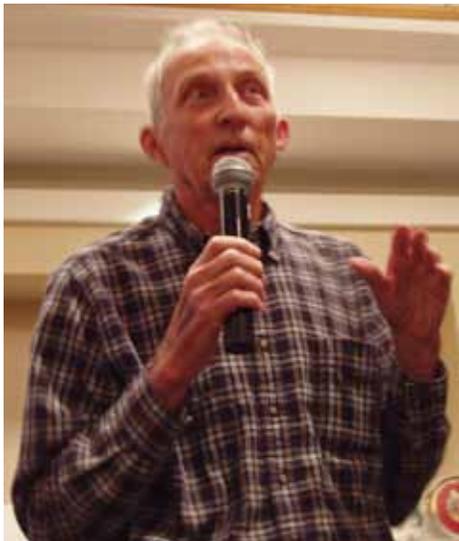
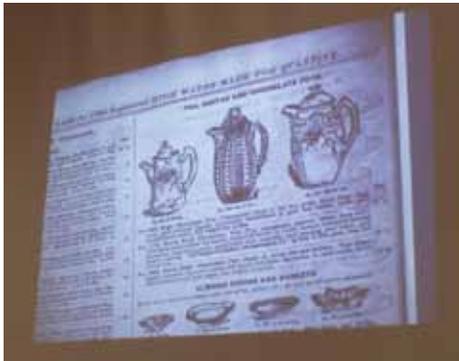


10" RSP Carnation Mold Chocolate Pot - Pink, green and white tones with summer season portrait décor, satin finish. \$1600
8" RSP Icicle Mold Relish Tray - Swan scenic décor. \$150
10 1/2" Steeple Mark Prussia Lily Mold Bowl -Heavy gold center background with Potocka portrait, dark pink border, gold stencil highlights. \$1200
10" Unmarked Prussia Cobalt Blue Mast Heart Shaped Bowl six matching berry dishes, gold stencil highlights. \$900
8 1/2" RSP Ribbon and Jewel Mold Plate - Cream and green tones with pink and white rose décor, opal jewels. \$325
10 3/4" RSP Mold 569 Tall Pitcher - Sheepherder scenic décor. \$700
9" Unmarked Prussia Three Handed Vase - Tiffany, lavender, yellow and red background colors with Lebrun I portrait, three ornate legs. \$500
7 1/2" Royal Vienna Two Handed Star Shaped Vase, Iridescent Tiffany Background with Double Scene "Woman With Fan" and "Woman with Watering Can", Great Gold Stencil Highlights. \$900
10 1/4" Unmarked Prussia Lily Mold Chocolate Pot, Tiffany Background with "Recamier" Portrait, Gold Stencil Highlights. \$600
10 1/4" Unmarked Prussia Lily Mold Chocolate Pot, Tiffany Background with "Lebrun II" Portrait Décor, Gold Stencil Highlights. \$800
10 1/2" RSP Iris Mold Bowl, Cobalt Blue with Poppy Décor, Fine Gold Stencil Highlights. \$1400
11 1/2" RSP Plume Mold Dresser Tray, Cream and Pink Tones with Floral Décor. \$200
11" RSP Mold 301 Two Handed Cake Plate, "Stylized Swan" Scenic Décor with Satin Finish, Gold Trim. \$200
9 1/2" RSP Mold 343 Two Handed "Key Hole" Plate, "Spring Season" Portrait Décor, Heavy Gold and Iridescent Bronze Border. \$700
8 1/2" RSP Mold 92 Plate, "Snowbird" Scenic Décor. \$750
9 1/2" RSP Mold 343 "Key Hole" Two Handed Plate, "Summer Season" Portrait Décor, Gold and Bronze Border, Some Edge Fading. \$1350
9 1/2" RSP Mold 343 Two Handed "Key Hole" Plate, "Fall Season" Portrait Décor with Gold and Bronze Border, Some Wear. \$1300
10 1/2" Unmarked Prussia Floral Mold Six Sided Bowl, Green Tones, "Lady With Dog" Scenic Décor. \$600
10 1/4" RSP Carnation Mold Two Handed Cake Plate, White, Peach, and Lavender with Poppy Décor. \$150

5" x 9" Unmarked Prussia Lily Mold Two Handed Cracker Jar, 4 Total Portraits of Lebrun I and II. \$1200
6" RSP Jewel Mold Two Handed Vase, Green Tones with "Dice Thrower" Scenic Décor, Gold and Opal Jewel Highlights. \$475
Unmarked Prussia Stipple Mold Creamer and Sugar Set, Heavy Gold with Green and Yellow Background, "Lebrun II" and "Potocka" Portraits. \$350
RSP Mold 704 Three Piece Tea Set, Green and White Satin Finish with Pink Floral Décor and Gold Trim, Tea Pot, Creamer and Sugar. \$325
10" RSP Iris Mold Bowl, White and Green Tones with Poppy Décor. \$225
11 3/4" RSP Carnation Mold Bowl, Green and White with Magnolia Décor. \$375
8 3/4" RSP Mold 941 Two Handed Vase, Green Tones with Opal Jewels, Glass Bowl Scenic Décor. \$500
6 1/4" RSP Mold 537 Six Sided Cider Pitcher, Pink and Yellow Tones with Large White Blossom Décor. \$250
7 1/2" RSP Three Handed Basket, Green and White Luster Finish with Pink Rose Décor. \$250
RSP Chocolate Set with 4 Cups and Saucers, "Melon Eater" Scenic Décor, Shown in Barlock 2-1. \$2200
7 1/2" Royal Vienna Cylinder Shaped Vase with Flares, Complete Iridescent Background with "Reclining Lady" Scenic Décor, Gold Stencil Highlights. \$325
Rare 13 3/4" RSP Mold 304 Celery Tray, Four Scene: "Barnyard", "Duck", "Pheasant", and "Turkey" Décor, Gold Highlights. \$850
13" RSP Iris Mold Two Handed Bun Tray, "Summer Season" Portrait Décor with Rose Highlights. \$1050
4 3/4" Unmarked Prussia "Hidden Image" Heart Shaped Hair Receiver, Green and White Tones with Small Floral Highlights. \$300
5" x 9" RSP Iris Mold Two Handed Cracker Jar, "Winter Season" Portrait Décor On Lid and Bowl. \$2300
Rare 10 3/4" RSP Unique Mold Bowl, "Cottage" Scene with Pink and Beige Tones, Large Rose Highlight Décor. \$1700
9 1/2" RSP Mold 93 Relish Tray, Brown Tones with "Castle Scene Décor. \$350
8 1/2" Unmarked Prussia Icicle Mold Plate, White with Hand Painted Pansy Décor, Artist Signed Baumgart. \$120



Lee Marple Presented an Informative Seminar
His Friday seminar was very well attended.



2010 Committees

Audit

Ed Smith, chair
Bob Yaklin
Linn Schultz

Nomination

Bob Yaklin, chair
Harold Dodds
Scott Davidson

Auction

Brad Witt, chair

International Association of R.S. Prussia Collectors, Inc. Final Convention Board Meeting Minutes Saturday, July 25, 2009 • 8 a.m. Dublin, Ohio R.S. Prussia Convention, 1st Floor Conference Room

CALL TO ORDER

A. Welcome

All members are present except Tim Nance. Terry welcomed everyone and called the meeting to order.

B. Minutes Approval

Minutes were not read. Minutes approved by acclamation.

OLD BUSINESS

A. Convention Schedule Changes

Several suggestions were made to consider for the next convention. They are time of last board meeting and moving auction to Saturday afternoon.

B. International RSP Guidelines

No feedback provided.

C. Website – All

Linda offered to decrease her final bid by \$500. The board decided that Linda can not be present for final discussion and vote. Linda was asked to leave the meeting. Allen Marcus volunteered to be website liaison for the RSP club. After discussion of bids, Allen Marcus moved to vote on a website provider. Richard Hartzheim seconded the motion. The vote will be a closed ballot vote. After the vote, Terry Coy opened the ballots and announced that the contract be given to Stevens and Co.

D. Auction Report

Brad Witt reported on problems with auction including location, laws, etc. The board discussed status of auctions in Ohio and other states. It was suggested that convention be in states where there are no major rules/regulations.

E. Other Old Business

- Ice Cream Social, reinstate or have other type of social
- Take George off corporate compliance so that annual corporate compliance can be filed in another state.

NEW BUSINESS

A. Convention Report – Karla

Karla will Email to officers and board members

B. Convention Report – Richard

Richard will Email to officers and board members.

C. Status of Hotel Rooms/Dublin

Club owes for 74 rooms, \$10,388. To get a discount we must book today for 2011. Penalty for no-show \$39,000. We can not afford this, therefore we will not sign contract with this hotel. Larry motioned to reject the contract submitted for 2011. Motion 2nd by Linn Schultz. Motion passed unanimously.

D. 2010 Convention – Earth City, Holiday Inn

Allen Di Marco motioned that Woody have the auction for this convention. Harold Dodds Jr. seconded the motion. The motion passed unanimously.

E. 2011 Convention

Possibly Woody could have this auction too.

F. Other New Business

- Reinstate Ice Cream social or other social activity
- Terry Coy appointed Allen Marcus as Web Master/Liaison for new website. Board approval of appointment was unanimous.
- There is an \$830 bill from Mary Lou Bougher. She will be paid in full.

ADJOURNMENT

Terry Coy adjourned the meeting at 10:25 am.

Respectfully submitted,

Karla Hartzheim, Secretary, RSP Inc.

Artist Signed R.S. Germany

by Lee Marple



Signed by Kolb (left) and Walther (right)

About 1910, wholesale firms were offering far less imported porcelain than in previous years, and the shapes were very simple in design compared to those made just two to three years earlier. Manufacturers needed something novel in the decoration of their products to provoke interest by wholesale firms. Complex central designs that were essentially hand painted and signed by the decorator were new features of Reinhold's products. Only on rare occasions did any wholesale firm advertise the source of any of their products, and we have never found a mention of "artist signed" in the description of merchandise in catalogs issued prior to 1910.

The problem that must have faced Reinhold's firm was how to create colorful, complex scenes that were essentially hand painted, yet inexpensive to produce. For ten years, the firm had relied on decalcomanias for the central decoration of most objects, and while these decals were applied by an artist, the only part of the decoration original to the artist was the painted perimeter and shading to minimize the abrupt change in color(s) at the edge of the decal. While Reinhold's decorators were certainly capable of painting an entire scene, the outline transfer technique used prior to 1900 was reinstated to make it easier for them, and at the same time bring some standardization to their decorating patterns. It is now apparent that the artists took their work seriously, and made ware with some variability through the selection of slightly different outline transfers for the various features that were de-

sired. So while there may be a group of white birch trees in the foreground, the shapes of the trees may vary from piece to piece, as well as their relative position.

Without exception, artist signatures are in the lower right quadrant of the scene on plates, trays, and bowls. Often, they are readily visible, but on occasion, they are very well hidden in the foreground painting. On round objects, the name might appear on the side opposite the central scene. The names of artists that we have cataloged to date are as follows: Happ, Hoppe, Hörnlein, Kolb, Klett, Rein, Schön, Schübel, Walther, Weigamot, and Weiss. Very likely there are others, but these are the names most commonly found.

Two basic types of woodland, outline transfer scenes were used at Reinhold's factory: the one shown here with white birch (?) trees, and the other with "big trees." The big tree decoration certainly involved as much artistic work, but at the present time, we know of no signed example.

Woodland scenes are frequently marked on the back with "Handpainted R.S. Germany." Other marks may be found, including the RS Germany Wreath and Star, and a mark in green that was customized for John Roth. About 1909, Roth (a former employee of C.E. Wheelock) contracted with Reinhold's factory to produce custom hand decorated merchandise. A large portion of the ware delivered to Roth in 1910 is artist signed.

To read more articles like this one, visit www.rsprussia.net quarterly!

Member Web Sites

www.RSPrussia.net

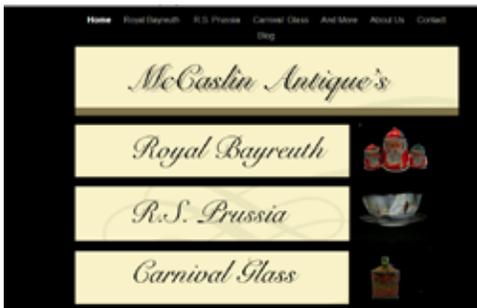


Lee and Carol Marple are proud to unveil their brand new website: www.rsprussia.net.

The site touts being the premier source for information on R.S. Prussia porcelain. The site has history, the manufacturing process, sources, books and articles on R.S. Prussia which will be rotated regularly. The site also has several galleries of R.S. Arrow, R.S. Wing Germany, R.S. Prussia Steeple, R.S. Prussia Wreath/Star, R.S. Germany Wreath/Star, R.S. Suhl Wreath and Star, R.S. Poland Wreath and Star and Royal Vienna.

Lee and Carol invite you to visit the site today.

www.McCaslinAntiques.com



Mary and Bob McCaslin have opened a Web business. Mary took a few computer classes and created the site on her own. They will be offering a variety of antiques: RS Prussia, Royal Bayreuth and Carnival Glass. The site will be regularly updated. Visit this wonderful site today.

Website Update News

The International Association of R.S. Prussia Collectors, Inc. website will be up and running by January 1, 2010.

Minutes from the "Round Table Discussion"

Thursday, July 23, 2009

Meeting was called to being by Larry Bazaar at 10:00 a.m.

The focus of meeting was outlined as a brain storming session on how to improve/gain membership to our club.

1. Discussed the need to have a person assigned/elected by the officers/directors of the club which their primary role would be to create a committee for increasing membership.

a. Need to market the Club?

Get people interested

i. There needs to be a Membership Chairperson? whole focus is on increasing membership.

b. Sales = Membership

i. How do we get people exposed to our club?

1. Send flyers to join the club when they purchase an item from those that sell on Ebay or from an antique show.

2. Burn some CDs with video taped seminars, articles from past newsletters that show what our club is about and the benefits of membership.

3. Sell these CDs on Ebay, for 99 cents each

4. Offer a FREE Membership to the person that brings in the most new/or returning club members by next years convention, and make it a BIG DEAL provide recognition in front of the entire club. For Example: at the Business Meeting.

5. We have a bank of articles/information. What are we doing with all this knowledge? We need to utilize some way. Some could be spruced up and placed back on the web or in the newsletter.

a. Where could we post these?

6. If you sell on Ebay, put a blurb about the International club in your Ebay listings (can't put links anymore)

a. Most noted that very few people have brought up about being a part of the club when purchase off Ebay. (Beth alone has never been approached by any of the sellers from Ebay.)

7. Through auctioneers websites, see if we can put a link to our site from Woody's, Wroda's auction sites.

8. Set up an information booth at one of the BIG antique shows that specialized in porcelain, like a trade show.

9. Promote us in antique magazines and auctions.

10. Talk to several of the auctioneers to see if we could have their mailing lists and identify people purchasing R.S. Prussia that are not current members or have ever been members of our club.

a. Create a form letter explaining about the club, the benefits, people, seminars, etc. and include the application to join the club.

b. Create a spreadsheet to see the numbers that sign up after receiving the letter.

c. Could also include the CD that was mentioned above to provide a different spin on our club.

11. Bring back some of the themes from previous conventions

a. Bring your favorite: cracker jar, chocolate pot, cream & sugar set, etc.

b. Have an area for theme displays.

c. The Singles Bar, bringing mismatched items to donate or search for the missing piece to make a whole set/piece (lid or mate)

d. Promote some of the ideas from past conventions, the early days

12. Post the sales results from recent auctions in the newsletters, this keeps people posted on what

items are selling for (or at least a collaboration).

13. Maybe look at having all conventions in Indy? Maybe could get better rates if the hotel know that the convention will always be there, they know us as an organization, is centrally located for the majority of the membership

c. What has hurt the club on membership?

i. Increasing the yearly dues

ii. Age of current members

iii. Younger people don't have an interest or the money to support interest.

iv. Economy

v. If convention were to be only located in Missouri? Believe to have high fall out for people driving from the East Coast, and wouldn't bring the merchandise to show/sell/trade as is so desired at conventions.

vi. Need to advance the club into the 21st century, can't keep doing things like we have, will continue to loose members.

vii. Lack of items available for sale/trade

viii. What is being done to retain our current members?

ix. Bring good stuff to the Do It Yourself Auction, minimal chipped/cracked items, would bring more money.

1. Have a wider range of items being donated for all collector levels and interest, but bring what you can afford to donate

2. Don't want to stun the fun of the auction, intended to be PURE FUN!!